

TTI SUCCESS INSIGHTS

Leveraging an effective communication strategy

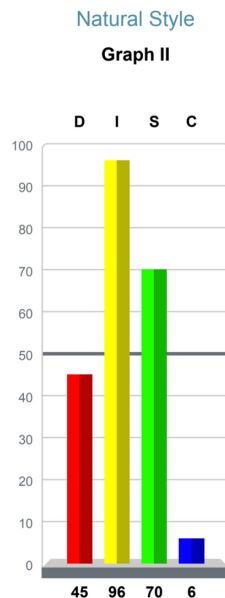
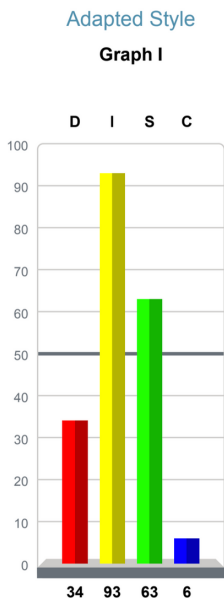
Are you searching for an inspiring personal development experience?

Do you want to improve the interpersonal dynamics of your people?

The TTI Success Insights program provides an introduction to the learning system and the TTI Insights Profile. Participants will learn how to understand their graphs and apply that knowledge in a way that drives immediate results. The approach is engaging and interactive, and gives participants a language and framework for understanding themselves, their team, customers and others better.

Your Profile Contains

Behavioral Characteristics
Value to the Organization
Communication Tips
Ideal Environment
Perceptions
Descriptors
Natural & Adapted Style
Keys to Motivating & Managing
Areas for Improvement
Action Plan



"What a tremendous program. In my twenty year career in financial services, this is one of the few sessions where EVERYONE in the room is engaged"

SUMMARY

- A tool you will use every day!
- A memorable, fun and easily applicable introduction to the TTI Insights learning systems
- Each participant receives their TTI Insights Profile enabling participants to improve their interpersonal relationships immediately
- Creates a positive common language
- Participants learn about their strengths, areas for development and how to be more effective

Program Options

Sales - Managers - Leaders

Understand your personality style

Connect more quickly with colleagues and clients

Manage others based upon their unique style

Lead conversations to your pre-determined outcomes

Team Building

Understand team dynamics based on personalities

Deliver consistently better team results

Deliver increased sales team performance

Improve team retention and attraction

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